

# Orange, a major player in the wholesale market

Choose reliability and quality: take advantage of our in-depth knowledge of the industry thanks to our activities in both retail and wholesale markets. Our dedicated teams on four continents serve 1,000 mobile operators, international carriers, ISPs and content providers worldwide. You can rely on our seamless backbone network spanning 220 countries and benefit from 450,000 km of fibre cable. Thanks to a worldwide R&D policy, we are at the forefront of technological advances.



## Ethernet Now

### In brief

**Ethernet Now** is an innovative on demand and flexible solution that connects datacenters around the world. Using **network automation** and **digital management** technologies, Ethernet Now brings you **online, real-time purchase** of point-to-point connectivity.

By significantly reducing call processing and circuit delivery times, **Ethernet Now** enables you to oversee contracts and carefully manage your connectivity costs.

It provides you with **responsiveness, agility and flexibility** when connecting two data centers around the world.

### Our solution

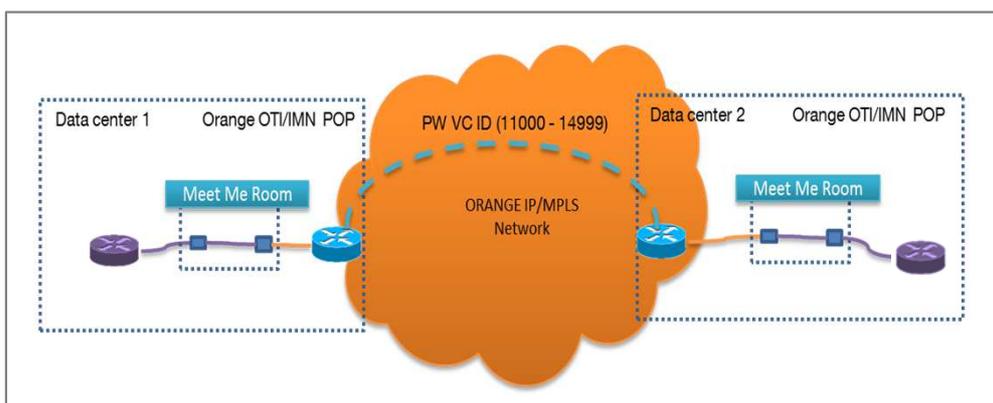
Ethernet Now is a virtual circuit tunneled through Orange MPLS network to create transparent point-to-point connection between two PoPs (L2VPN).

Based on Orange international redundant MPLS network, Ethernet Now is a secured and natively protected solution.

The Ethernet Now on-line portal combined with SDN technology allows to reduce sales & delivery processes to a few minutes.

### Our offer covers:

- EVPL point-to-point circuit
- Bandwidth granularity from 2Mbps to 1Gbps
- +45 PoPs worldwide
- On-line orders & contract management
- Full flexible option
- 99,99% yearly availability SLA



- Link under Customer's responsibility
- Link under Orange's responsibility
- Customer Router
- Orange Router

# Ethernet Now

## Your benefits

### Get a better autonomy thanks to an easy & secured “self-service”

- The dedicated rubric in your **Customer Portal** proposes a **fluid and user friendly navigation**
- It provides you with **on-line quotations, SOF signature** and **On-Line follow up** of your contracts
- The self-service portal is **secured** especially on validation process
- At any step, you can get advice & support from your account manager

### Improve your business efficiency with the agility & flexibility provided

- Thanks to SDN controller & orchestrator integrated in our network, **the delivery of your service is managed automatically**
- The lead time for delivery for the creation, update or disconnection of a service is **reduced to a few minutes\***
- A new **Full flexible option** allows you to order services on a daily basis, without long term commitment.

### Benefit from an extended coverage

- The offer is available on **+45 PoPs worldwide** with a strong presence in Europe, US, Singapore, Hong Kong, and in the Middle East (Jordan) and Africa (South Africa, Ivory Coast)
- The offer will benefit from an **ambitious extension plan** of our MPLS backbone, especially to cover Africa

### Secure your business with our SLA commitments

- The **redundancy of our MPLS backbone** offers a native protection of your Ethernet connectivity service
- In case of failure on a route, the **rerouting of your traffic** takes less than 1 second
- We guarantee **99,99% yearly availability**

### We help you serve your corporate customer's needs

- Ethernet is a well-known technology adapted to corporate needs. It relies on a mature and standardised technology, limiting development costs.
- It is a scalable solution with a strong granularity of bandwidth and the possibility of bandwidth increase without service interruption

\* Only when the order concerns existing physical interfaces.

Orange

Whether you are an international or a regional player, a wholesaler, a retailer or an OTT, we provide you with tailor-made solutions adapted to your specific needs. Protecting the value of your business and bringing new services to your end-users is what we do through a wide range of offers available anywhere in the world. At Orange, our priority, is to ensure the best quality of services, and bring continuous improvement to our customers relationship in order to meet your needs and expectations.

[www.orange.com/wholesalesolutions](http://www.orange.com/wholesalesolutions)



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